

APPROXIMATING HIERARCHIES

BACKGROUND

TECHNICAL FIELD

[0001] The disclosure relates generally to data mining and knowledge discovery.

DESCRIPTION OF RELATED ART

[0002] A variety of person-to-person communication forms have been created throughout history. While many forms are still in use today, electronic mail, "e-mail," currently has become a ubiquitous tool in both the business and private sectors of everyday life. The use of e-mail and content of an e-mail message can be analyzed to derive other information not necessarily inherent in the content itself. Natural language processing techniques and pattern recognition techniques when applied to e-mail messaging and e-mail content can be used to derive other, non-inherent, information. For example, within an organization's computer network, based on an analysis of e-mail message header and attachment information, a system administrator may derive reports based on that information rather than the content to determine appropriate uses of e-mail in the network without reading the message content itself. As another example, monitoring and displaying to a user a variety of e-mail usage statistics may provide information that may affect the user's own e-mail usage practices and habits.

[0003] Identifying organizational hierarchical structures has been a focus for data mining and knowledge discovery researchers. Organizational hierarchy knowledge may be a useful tool for many types of studies. For example, an

organization may have an interest in understanding their formal or informal hierarchy and communication flow as a way of improving knowledge sharing. With respect to businesses, the hierarchical, usually in the form of a known manner "organization chart," may be often constructed by extensive and expensive manual labor given access to precise, given data, namely, each employee's name, title, ranking of such a title, and the like. There is a need for data mining and knowledge discovery techniques for reducing such extensive manual labor tasks and improving derivative results.

BRIEF SUMMARY

[0004] The invention generally provides for using personal communications data for approximating a hierarchical structure.

[0005] The foregoing summary is not intended to be inclusive of all aspects, objects, advantages and features of the present invention nor should any limitation on the scope of the invention be implied therefrom. This Brief Summary is provided in accordance with the mandate of 37 C.F.R. 1.73 and M.P.E.P. 608.01(d) merely to apprise the public, and more especially those interested in the particular art to which the invention relates, of the nature of the invention in order to be of assistance in aiding ready understanding of the patent in future searches.

BRIEF DESCRIPTION OF THE DRAWINGS

[0006] FIGURE 1 is a flow chart for a generic methodology in accordance with an exemplary embodiment of the present invention.

[0007] FIGURE 2 is a flow chart for an exemplary graphical tool employed with

the exemplary embodiment of the present invention as shown in FIGURE 1.

[0008] FIGURE 3 is an exemplary graphical tool illustrative of visualization of e-mail communications within an organizational structure in accordance with the exemplary embodiment of FIGURES 1 and 2.

5 [0009] FIGURE 4 is a flow chart illustrative of an exemplary embodiment of the present invention, depicting a methodology for approximating organization structure in accordance with the embodiment of FIGURE 1.

[0010] Like reference designations represent like features throughout the drawings. The drawings in this specification should be understood as not being
10 drawn to scale unless specifically annotated as such.

DETAILED DESCRIPTION

[0011] In general, acquired data about inter-organizational communication interactions - - such as e-mail, including instant messaging exchanges, telephone call routing connections, voice mail messaging, paper mail, or any like "pairwise,"
15 person-to-person, communication data - - may be used to form constructs which are indicative of a hierarchical structure for the organization. A graphical layout, or other imaging diagram, may be derived from the addressing data associated with the interactions to depict a communication network construct of the organization over time. Placement of individuals in the graphical construct is
20 used to infer each individuals placement in an organizational hierarchy construct. In order to describe details of the present invention, an exemplary embodiment using e-mail logs - - a substantially complete set of the "To" and "From" information available at the communications network system level during a

predetermined, or given, time period - - is used for approximating the hierarchical structure of the organization.

[0012] FIGURE 1 is a flow chart for a generic methodology in accordance with an exemplary embodiment of the present invention. The process 101 of identifying organizational structure from a substantially random communication network construct may be initiated by collecting 103 communication data for the organization-in-analysis. This data may be any form of pairwise communication, but for this exemplary embodiment is simply a system administrator's access to e-mail messaging "To," "From," "CC:" and "BCC" data - - namely, the addressing information which is inherent in known manner e-mail messaging systems. For simplification of this detailed description, this addressing information is referred to as "To/From data." Over a given time period, predetermined by the organization or user-analyst to be representative of typical inter-organizational communications, e.g., one day, one week, two months, or the like, this To/From data is gathered.

[0013] Based on the To/From data, an inter-organizational communications network construct may be formed 105. One methodology 201 for forming a communications network construct is shown in FIGURE 2 and a resultant graphical layout 301 appropriate to the exemplary embodiment of the present invention is shown in FIGURE 3.

[0014] Referring to both FIGURES 2 and 3, basically, the To/From data of each e-mail message between members of the organization-under-study over a given time period may be used to diagram nodes 303, where each node represents a

person of the organization. In one aspect, each nodal connector 305 signifies that two connected people have e-mailed over a predetermined threshold amount. Note that in certain cases there may be no connector 305 between two nodes, e.g. between node 307 and node 309, indicating that the threshold has not been achieved. All nodes are considered to have an equal repulsion force associated with them; that is, nodes generally repel each other.

[0015] Each nodal connector 305 may be a virtual spring with a given equal spring constant. Since the nodes repel each other, and each spring constant is identical, in the final diagram 301, in effect, the length of each virtual spring may be selected to be inversely proportional to the amount of e-mail between the person nodes 303; in other words, the higher the number of e-mail messages between two nodes, the shorter, "stronger," the connector may be. Thus, in another aspect, each nodal connector 305 may be also indicative of a higher e-mail messaging frequency between nodes 303 at each end thereof.

[0016] A calculation 205 is performed for each possible pair of nodes 303 to determine the repulsion between them; e.g., for a given repulsive force, repulsion may be illustrated as inverse with the square of the distance between them. The nodal pairs in analysis may be moved away from each other according to the calculated amount of repulsion 207.

[0017] For each nodal connector 305 inserted once the threshold is achieved between two nodes 303 based on the To/From data 103, how much each spring wants to shrink or lengthen may be calculated 209 based on the frequency of messaging.

[0018] Based on the shrink/lengthen calculation 209, the nodes 303 at each end may be moved accordingly.

[0019] The process may be repeated 213 for each nodal pair until the diagram 301 is substantially stabilized. In FIGURE 2 for example, the nodes may represent people within a given organizations e-mail network who exchanged a minimum threshold number of six e-mail messages over a two week period.

[0020] Returning now to FIGURE 1, from diagraming 105 the organizational communications network, a graphical representation 107, FIGURE 3, was generated 107. It should be recognized that this representation may be useful as work product in and of itself for further analysis goals, depending on the specific implementation of the present invention. While the nodes are shown in grey scale in this specification, note that using a full color layout may provide a better visual representation; in other words, in the final product, the node receiving the highest number of e-mail messages may be the only red node, being indicative of the person related to the node being the head of the organization. All nodes are assumed to have equal mass and repulsion toward each other and all nodal connectors has equal spring constants. Based on the To/From data therefore, the nodes become grey scale shades, or color, coded in accordance with predicted hierarchy depth; the darker the grey, the higher that individual is in the organizational structure. It should be recognized by those skilled in the art that other known manner or proprietary graphical representation techniques may be adapted to and employed in conjunction with specific implementations of the present invention to form a communications network construct. Two dimensional

or three dimensional constructs may be employed as needed for a specific implementation.

[0021] From the graph 107, a predictive approximation of organizational structure can be derived 109. It should be recognized by those skilled in the art that generation of a communications network image, graph, or other intercommunications construct for the period-in-question, itself may be completely transparent to the user; in other words, the user may be only interested in the goal of generating an organizational hierarchy. Thus, the addressing data may be simply stored in appropriate tables or the like toward achieving this goal.

[0022] FIGURE 4 is a flow chart illustrative of an exemplary embodiment of the present invention, depicting a methodology 401 for approximating organizational hierarchy structure in accordance with the embodiment of FIGURE 1. At the start 403, an organization hierarchy construct, e.g., a known manner, pyramid-structure, corporate organization chart, is empty. No persons/nodes have yet been associated with placement positions in the organization chart.

[0023] It will be readily apparent that in most corporations, the chief executive officer, "CEO," is a publically known figure to be placed at the apex of the pyramid. However, the process 401 may be implemented for sub-structures of the organization, such as one operating division within a corporation where such information is not publically available or known to an analyst using the process. Therefore, if the topmost person in the organization known, 405, YES-path, that person/node may be chosen 409 as the current person/node under consideration. If the topmost person in the organization is not known, 405, NO-

path, as a hierarchical structure construction starting point, the centermost node in the graph - - or other locus depending on the specific implementation - - may be assigned 407 as the topmost person. Continuing the corporate operating division example, the centermost node is predicted to be the "Head of Division." The name of the person associated with the centermost node is assigned to the top of the approximated organization chart. It should be recognized at this point that this approximation may not be true. That is, there may be a member of the organization who received and sent more e-mail during the predetermined time period than the actual Head of Division. Nevertheless, in testing simulations of the present invention, it has been found that the exemplary method employed in the experiment had a better than about sixty-five percent (65%) accuracy in approximating the actual hierarchical structure of the tested organization. When the topmost person is known to start, the accuracy may improve to better than about seventy-five percent (75%).

[0024] Once the topmost person is assigned, that topmost person/node 303 is selected 409 as the first, "current," person/node-under-analysis. Each iteration of the method involving a subsequent person/node 303 becomes the next "current" person/node-under-analysis. A decision 411 is made as to whether the current person/node has nodal connectors 305 to other nodes that are further from the center of the graph than the current person/node. For each current person/node 303 where such a connector 305 exists, 411, YES-path, the persons represented by the connected nodes may be added 413 to the approximated organization structure as direct reportees to the current person/node-under analysis 409. In

other words, it may be predicted that those nodes represent persons who are managed directly by the current person/node-under analysis 409 because they have direct e-mail access.

[0025] Once those nodes are accounted for 413, or the current person node has
5 no connectors to nodes that are farther from the center of the graph than the
 current person/node, 411, NO-path, a determination is made 415 preferably as to
 whether there may be persons/nodes yet to be considered. If so, 415, YES path,
 the next closest node 3030 to the center of the graph may be selected 417 as the
 current person/node-under analysis. In this embodiment, the process loops back
10 to step 411. If not, the approximation analysis may be terminated and the
 approximated organization structure is provided 419, 111 (FIGURE 1).

[0026] Having been described hereinabove, it should now be apparent to
 persons skilled in the art that the present invention may be implemented in a
 software, firmware, or the like, computer program and contained in a computer
15 memory device.

[0027] The present invention may be implemented as a method of doing
 business such as by being a purveyor of software or providing a service in which
 the business employs the above-described methodologies to present a client
 organization with a finished product such as a report based on the data mining
20 and knowledge discovery results from analyzing specific communications data
 provided by the client organization.

[0028] It is also to be recognized that only the To/From data may be needed for
 the analysis of hierarchical structure. In other words, given a database of

To/From data for a given set of individual nodal artifices - - which may be persons, organizations, collectives, and the like - - prediction of some form of relationship between those nodes may be implied.

[0029] The foregoing Detailed Description of exemplary and preferred
5 embodiments is presented for purposes of illustration and disclosure in
accordance with the requirements of the law. It is not intended to be exhaustive
nor to limit the invention to the precise form(s) described, but only to enable
others skilled in the art to understand how the invention may be suited for a
particular use or implementation. The possibility of modifications and variations
10 will be apparent to practitioners skilled in the art, particularly with respect to
adaptations for other peer-to-peer communications data such as telephone call
logs, instant e-mail messaging exchanges, and the like. No limitation is intended
by the description of exemplary embodiments which may have included
15 tolerances, feature dimensions, specific operating conditions, engineering
specifications, or the like, and which may vary between implementations or with
changes to the state of the art, and no limitation should be implied therefrom.
Applicant has made this disclosure with respect to the current state of the art, but
also contemplates advancements and that adaptations in the future may take into
consideration of those advancements, namely in accordance with the then
20 current state of the art. It is intended that the scope of the invention be defined
by the Claims as written and equivalents as applicable. Reference to a claim
element in the singular is not intended to mean "one and only one" unless
explicitly so stated. Moreover, no element, component, nor method or process

step in this disclosure is intended to be dedicated to the public regardless of whether the element, component, or step is explicitly recited in the Claims. No claim element herein is to be construed under the provisions of 35 U.S.C. Sec. 112, sixth paragraph, unless the element is expressly recited using the phrase "means for. . ." and no method or process step herein is to be construed under those provisions unless the step, or steps, are expressly recited using the phrase "comprising the step(s) of. . ." What is claimed is:

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